

# Leaner, Smarter, More Efficient

SEE HOW BDO'S INSIGHTS  
AND SOLUTIONS ENABLE  
MANUFACTURERS TO STAY  
FUTURE-FIT

## Discover how deeper strategic support from BDO could help you become a more future-fit manufacturer.

As you aim to ensure resilience and win where it matters to meet your 2030 ambitions, your team's approach will continue to include measures to ensure growth, financial value creation, and innovation.

Through the services BDO provides you, we well understand your need to evolve processes and strategies as you prioritize expansion into new market segments and target growth in polymer composites and elsewhere.

We also understand that like many other manufacturers today, you are navigating complex circumstances. Market volatility, increased competitiveness, and the need for smarter manufacturing all demand more than simple, incremental improvements.

You can continue to benefit from its 20 year relationship with BDO and entrusting us as your advisors to help strengthen resilience, enhance efficiency, support cost reduction, and drive growth.

As you streamline your business processes and manufacturing with enriched digitalization and capital agility, tailored, real-world guidance from practitioners who know your organization well like BDO can help you transform in a way that's right for your business.



# Stay Future-fit

Being a future-fit manufacturer means looking at ways to boost competitiveness. That could be helping a portfolio withstand disruption, safeguarding profitability, use of new technology, addressing capability gaps, diversification, or even setting a strategic course for cost reduction and efficiency gains.

Here, we outline a set of common barriers to competitiveness and look at the ways in which guidance and support from BDO can help companies achieve their goals.

# AUTOMATE AND SIMPLIFY OPERATIONS

Manufacturers face rising pressure to boost margins and optimize production using new technology and by integrating artificial intelligence.

## How BDO helps:

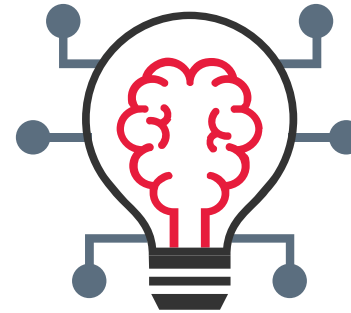
- ▶ Provides guidance on tools, technology, and data enablement to help drive further value from procurement
- ▶ Supports automation to help build efficiency
- ▶ Helps reduce staff turnover, with workforce retainment and engagement guidance

## COMPLIMENTARY FITNESS ASSESSMENT

### Smart Operations: Technology & AI Sprint

In this two-hour executive strategy session, BDO professionals identify where AI and technology can drive growth and efficiency across your manufacturing organization. BDO professionals will:

- ▶ Discuss key business needs and challenges with executive stakeholders
- ▶ Pinpoint where AI and technology can create the most value
- ▶ Prioritize initiatives based on manufacturing industry best practices
- ▶ Provide a summary of the current state and a recommended roadmap for near-term impact



# DIVERSIFY WITH COMPREHENSIVE M&A GUIDANCE

As economies evolve, manufacturers are likely to reduce their reliance on certain markets and start developing new service lines. Often, this means filling capability gaps with acquisitions and then working to maximize their value post-merger.

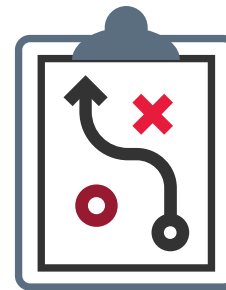
## How BDO helps:

- ▶ Delivers deal thesis realization to help achieve optimal acquisition outcomes
- ▶ Offers frameworks for post-merger value creation
- ▶ Provides pre- and post-merger integration assistance
- ▶ Guides market analysis to support diversification
- ▶ Performs valuation analyses to support financial reporting, tax planning, and decision making
- ▶ Provides quality of earnings advice to help identify risks on the buy and sell sides

## COMPLIMENTARY FITNESS ASSESSMENT

### M&A Fitness Diagnostic

In this focused 2-hour session, BDO professionals help manufacturing leaders prepare for an acquisition or sale by walking through the playbook for successful execution and integration. BDO professionals assess current capabilities against leading practices to identify gaps, key risks, and priority actions that support a smoother transaction and stronger value realization.



# STREAMLINE COSTS AND DRIVE CAPITAL EFFICIENCY

Manufacturers are under pressure to make the most of the resources available to them in support of more profitable operations. For many, that may mean delivery of significant cost-cutting initiatives and greater efficiency in working capital.

## How BDO helps:

- ▶ Supports initiatives aimed at boosting efficiency through procurement improvements
- ▶ Offers insight into shared services, automation, and zero-based budgeting to help reduce overheads and SG&A
- ▶ Aligns inventory management with working capital goals
- ▶ Provides holistic strategies for total tax planning that helps lower overall liability

## COMPLIMENTARY FITNESS ASSESSMENTS

### Total Tax Tune-Up

In this fully customized session, BDO professionals review procurement practices, budgeting, and inventory management to uncover cost-saving opportunities, identify tax credit opportunities, and discuss strategies to enhance capital efficiency.



### Operations Strength & Conditioning Assessment

In this working session, BDO manufacturing specialists evaluate operational priorities and identify the most impactful changes. This includes an optional facility tour followed by a 60-to-90-minute whiteboard session to:

- ▶ Identify 2 to 3 strategic outcomes tied to margin improvement, inventory reduction, or EBITDA uplift
- ▶ Evaluate operational risks and bottlenecks
- ▶ Build cross-functional alignment on improvement initiatives





# Your next steps toward future-fit manufacturing

Discover how BDO can help your manufacturing organization solve critical challenges and boost growth.

**GET IN TOUCH WITH YOUR DEDICATED ACCOUNT TEAM.**



FIRST LAST

Title

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